



EDUCATION SESSION **Le Westin Montreal**

Monday, May 30, 2022

Education Session #1 Monday, May 30th 1:00pm – 1:50pm
“VERTICAL DOOR MODERNIZATION”
By Peelle Company Ltd.

Description:

- The potential modernization opportunity of Vertical Doors, application, features/benefits, tools.

Presenter: John Brett

John Brett is Peelle’s Regional Sales Manager for Canada and the NW USA. His background includes experience in real estate, metal fabrication, software, oil & gas environmental services, agriculture, high-tech manufacturing, communications(wireless) within the disciplines of sales, project delivery, IT and supply chain. John is passionate about applying leadership in creating, embracing, applying and delivering change. John lives in Calgary Alberta and spends as much time as he can in the outdoors. Community minded, John serves on non-profit boards and spent the last two years volunteering as a suicide and crisis line worker at the Calgary Distress Centre.

Within the elevator industry, modernizations are a significant opportunity to improve performance and increase reliability and safety.

Vertical door modernizations represent a significant opportunity to improve performance as well as increase reliability and safety. This session will review vertical door modernization applications, features/benefits, and available elevator contractor survey and sales tools.

Education Session #2 Monday, May 30th 2:00pm – 2:50pm
“OHS LEGISLATION AND SAFETY”
By Leanne Rapley

Description:

- OHS legislation and safety discussion

Presenter: Leanne Rapley

Leanne Rapley graduated from University of Windsor and University of Detroit Mercy Law Schools. She has completed two challenging executive ed courses at Harvard’s Program on Negotiation. Leanne is a Construction Contract Administrator, a new Mediator and a member of the ADR Institutes of BC and Ontario. Leanne maintains a general litigation and counsel practice in all of Canada’s common law provinces acting for elevator companies, insurers, multinationals, construction parties, small businesses, building owners and operators, employers & employees and telecom, tech and transportation entities. She’s done (and won) trials in the Ontario Superior Court, negotiated and drafted contracts, and resolved many cases at mediation.



Canadian Elevator Contractors Association
Association Canadienne des Entrepreneurs en Ascenseurs

Education Session #3

Monday, May 30th 3:00pm – 3:50pm

“FALSE CARS, RUNNING & WORKING PLATFORMS”

By Elite Elevator Services

Description:

- The uses and specifications of the False Car system.
- The main safety systems/components in the False Car system.
- How to increase safety redundancy in the False Car system?
- How often repair and inspection must be performed on the False Car system.
- What to inspect and replace/repair on the False Car system if deemed necessary?
- Elevator World Field Employee Safety Handbook.

Presenter: Raj Raval

- Elevating Devices Mechanic (EDM) – Class A with more than twelve (12) years’ experience covering new installation, modernization, maintenance, repair, replacement, alterations, troubleshooting, inspection, consultation, and training.
 - Graduate from Centennial College and Durham College- Automotive and Elevator mechanic’s courses.
 - Qualified Elevator Inspector (QEI) certificate course from NAESA International (2014).
 - Lead Instructor & Program Developer for NBTC (2015 - 2020).
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Tuesday, May 31, 2022

Education Session #4

Tuesday, May 31st 3:00pm – 3:50pm

“UPGRADE YOUR PEOPLE PLAN AND BUSINESS OPERATING SYSTEM TO REACH NEW HEIGHTS”

By David McIvor

Description:

- Growing a successful business requires:
 - Clarity and alignment of Vision, Strategy and Structured Accountability; and,
 - Creating a unified culture of purpose and accountability, able to execute with excellence at every level.
- The post-COVID environment clearly underscores the business imperative that requires a balance of Control, Flexibility, Accountability and Strong Leadership.
- As goes the leadership, so goes the rest of the organization.

Big Idea - Successful businesses don't just happen. They are the result of clear thinking, design and execution. With the right business operating system, Leadership teams can achieve their business goals faster and easier - by using a set of timeless, simple and practical tools and practices to create a culture of accountability and to achieve predictable results.

Education Session Design - Working through an education segment and a hands-on exercise, Members will gain actionable insights into their business, identifying areas of opportunity while illuminating blind spots that may be undermining their goals and efforts.

The session will leverage the Pinnacle Framework, a continuously evolving curation of the world's best practices in business leadership, management and team health. The proven, practical and time-tested tools and methodologies have helped countless leadership teams up their game, and create better, stronger organizations. Two primary areas of focus are:

- How to build a better business operating system – How you operate your business.
- How to build a better team, aligned with your core values and expected levels of performance.

Take-Aways

1. The strength of any organization starts with its People, their shared Purpose and individual Accountability. Do you have the Right People in the Right Seats, and how do you know?
2. With the Right People in place, organizations can chart a Bigger, Bolder Future. Is your Vision and Strategy crystal clear, current and embraced throughout? Do you have the necessary structured Accountability and Playbook that delivers consistent and improving Performance?

Presenter: David McIvor

P.CRM, PTS, Certified Pinnacle Business Guide

My passion is helping leaders become better so they can grow better businesses.



I am a hands-on, practical, and outcome-oriented business coach and guide. Recognized for my ability to create strategic clarity and translate vision into sensible solutions, I am able to help owners and leadership teams achieve their own elevated clarity, organizational alignment and the structured accountability needed to drive consistent, reliable and rewarding results – in profits, purpose, relationships and time.

I have over 25 years leadership experience helping some of the best brands in Canada be even better.

- As lead strategist for the newly merged TD-Canada Trust, I designed and delivered key strategies that defined the customer experience proposition for the bank, which delivered \$XXM contribution and resulted in 7-years' Best In Customer Experience by J.D. Power.
- As an entrepreneur, I helped introduce a new franchise business to Canada, building the system's capabilities in Canada while operating 3 territories.
- I am a lifelong learner and teacher, and have coached and mentored individuals, leaders, teams, and youth in leadership, business, personal growth, fitness and nutrition.
- I am a certified Coach, Customer Strategist and Business Guide, leveraging the world's most evolved business leadership system from Pinnacle Business Guides.

Education Session #5

Tuesday, May 31st 4:00pm – 4:50pm

“GALAXY CONTROLLERS WITH FOCUS PRIMARILY ON OUR E-HYDRO”

By GAL Canada – A Vantage Company

Description:

- An in-depth look at the entire family of Galaxy Controllers with focus primarily on our E-Hydro.
- Topics would include product features, design, installation, adjustment, and vital troubleshooting tips with Q&A segments to engage with the instructor.

Presenter: Randy Brear

Our National Technical Engineer would like to conduct an educational session at the Montreal Convention.



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Wednesday, June 1st

Education Session #6

Wednesday, June 1st 4:15pm – 5:00pm

“EVERYTHING YOU NEED FOR 2019 CODE COMMUNICATIONS INSTALLATIONS”

By Emercom

Description:

Generically simplifying the confusing array of items and services required to complete an installation for 2-way voice, text messaging and one-way video communications as specified in the 2019 Safety Code for Elevators

Presenters: Julian Moseley and Thomas Sternberg

Thomas and Julian have more than 30 years of combined Elevator Phone System hardware and firmware design experience with exposure to elevator contractor problems by being directly involved with complex support calls from sites concerning equipment, wiring and Code issues.



Thursday, June 2nd

Education Session #7

Thursday, June 2nd 2:30pm – 3:20pm

“UNRAVELING THE DOOR PROTECTION REQUIREMENTS OF CSA B44-19”

By CEDES Corporation of America

Description:

- Provide background information that led to the changes in door protection in the 2019 Elevator Safety Code.
- Describes the Code requirements – what is required and what is not, including a Code Case that affects the 2019 requirements
- Reviews pros and cons of various technologies used to fulfill the Code requirements

Presenter: James O’Laughlin

James O’Laughlin has served as a member of the ANSI A17.1 / CSA B44 Ad Hoc Committee on Door Protection since 2013 providing background information on the current state of sensor technology capabilities and input into the latest door protection requirements. He is presently the North American Technical Sales Manager at CEDES Corporation of America in Minneapolis, Minnesota, and serves as part of their senior management team. As an electrical engineering (BSEE) graduate from Minnesota State University – Mankato, Minnesota, USA, he has more than 30 years experience in product management, product marketing and technical support from both a North American and a global perspective. He currently focuses on sensors used in the elevators, doors and gates market sectors.

Education Session #8

Thursday, June 2nd 3:30pm – 4:20pm

“ELEVATOR CONTRACTOR CYBERSECURITY RISKS AND WHAT YOU CAN DO TO PROTECT YOUR BUSINESS”

By FieldBoss

Description:

Overview of the major cybersecurity risk types, impacts and protective options companies can deploy. This is an updated presentation from the one given at NAEC

Educational.Presenter: Jonathan Taub

CPA, CA is the president of FIELDBOSS Elevator Contractor Software
