

**CECA Education Victoria 2026**  
**Victoria Conference Centre**

Please see the following information about our Education Sessions at the 52<sup>nd</sup> Annual Convention in Victoria BC. Be sure to join us for the special Delco sponsored Contractor Breakfast!

**Contractor Breakfast Sponsor – Thursday June 18<sup>th</sup>**

**Company:** [Delco Elevator Products Ltd.](#)

**Session Title/Topic:** The Quiet Power of Consistency: 5 Hard-Earned Leadership Lessons

**Date & Time:** Thursday, June 18<sup>th</sup> 8:30am – 10:30am

**Description:** A fun session on leadership and execution in a fast-moving industry. Using real-world experiences as a storytelling thread, this talk explores how leaders build trust, resilience, and strong teams through consistent habits, clear standards, and calm decision-making—especially when everything goes sideways.

**Key Learning Objectives:** Attendees will leave with a practical, energizing perspective on why consistency and follow-through are powerful competitive advantages in today’s fast-moving environment. Through memorable, story-driven leadership lessons, participants will gain simple, repeatable approaches they can apply immediately—strengthening clarity, accountability, and trust within their teams while reducing day-to-day friction and firefighting. The session is designed to be engaging and highly relatable, with interactive moments that prompt reflection and help attendees translate ideas into action. Participants should expect to walk away with at least one concrete standard or habit they can implement right away.

**Audience Level:** Introductory to Intermediate (relevant to owners, managers, supervisors, project/operations leaders, sales leaders, admin leaders, and emerging leaders)

**Presenter Bio:** Anya Codack, President, [Delco Elevator Products Ltd.](#)

Anya is an entrepreneurial leader with 25+ years building and scaling businesses. Over the past 7+ years in the elevator sector, she has focused on practical business leadership—aligning teams around clarity, consistent execution, and customer trust. Her speaking style blends real stories with immediately usable takeaways.

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**Tuesday, June 16, 2026**

**Company:** The Peelle Company

**Session Title/Topic:** Developing a Modernization and Sustainability Program

**Date & Time:** Tuesday, June 16<sup>th</sup> 10:00am – 10:50am

**Description:** Modernization can be one of the most effective ways to extend equipment life and improve performance. This session outlines a practical framework for building a modernization and sustainability program.

**Presenter Bio: Michael J. Ryan** is Vice President of Business Development for The Peelle Company; he is located at Peelle's New York Head Quarters. Ryan is responsible for growing sales of new products and prospecting developing markets. Ryan was previously Vice President of Sales and Marketing managing freight elevator doors and related products in North America. He has been with Peelle since 1980 in a variety of sales and management positions. Ryan is a past board member of the National Association of Elevator Contractors and as well as Exhibit Advisory Chairmen, selecting Expo locations and managing supplier issues. He was Membership Chairmen and Supplier Board Member of the Canadian Elevator Contractors Association and a former long-term member of NEII's Communications Committee. Ryan was also past Chairman of the Elevator Escalator Safety Foundation. Ryan's industry acknowledgments include, New York's Pop/Joe Golf Outing "Man of the year", NAEC's President's Award, and the William C Sturgeon's Distinguished Service Award.

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**Company:** FIELDBOSS

**Session Title/Topic:** AI is everywhere—but what does it actually mean for elevator contractors today?

**Date & Time:** Tuesday, June 16<sup>th</sup> 11:00am – 11:50am

**Description:** AI is everywhere—but what does it actually mean for elevator contractors today? Between marketing hype, generic automation claims, and fear of disruption, many firms struggle to see where AI truly adds value.

In this session, Jonathan Taub, President of FIELDBOSS, cuts through the noise to explain how AI is being *practically and responsibly* applied in elevator and specialty contracting businesses right now. Rather than focusing on futuristic promises or risky system overhauls, the presentation centers on **assistive AI use cases** that improve decision making, operational efficiency, and back-office productivity using data contractors already have. Attendees will learn where AI is creating measurable ROI, why data readiness matters more than tools, and how to evaluate vendor claims with a critical eye.

**Audience Level:** Designed for owners, executives, operations leaders, and IT decision-makers

**Presenter Bio:** Jonathan Taub is the founder and President of FIELDBOSS, which is a Microsoft Cloud software platform for commercial mechanical contractors. Jonathan is a recognized expert in contractor ERP systems and is a CPA with over 30 years of experience in software and business strategy. Jonathan has a knack for turning complex operational headaches

into streamlined solutions. He's passionate about working with contractors to understand what's really happening in the field—and building tools that make their lives easier.

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**Company:** Tractel

**Session Title/Topic:** Fall Protection — The Basics

**Date & Time:** Tuesday, June 16<sup>th</sup> 1:00pm – 1:50pm

**Description:** 1-hour PowerPoint with hands-on products for attendees to see and handle.

**Audience Level:** Introductory to Intermediate

**Presenter Bio:** Andrew McLellan (BA, CSP) with over 25 years in industrial safety sales & training.

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**Company:** EmerCom Technologies Inc.

**Session Title/Topic:** Why Elevator Communication System Implementations Are Complicated

**Date & Time:** Tuesday, June 16<sup>th</sup> 2:00pm – 2:50pm

**Key Learning Objectives:**

- Understand why elevator comms installs get complicated (IT/Security, not hardware)
- Know the key stakeholders and who owns approvals
- Recognize common blockers: network access, firewall rules, remote access, video/privacy
- Learn how to de-risk projects with upfront planning and commissioning coordination

**Audience Level:** Introductory

**Presenter Bio:** Julian Moseley is a customer-facing leader at EmerCom Technologies Inc., a Canadian manufacturer of elevator communications products, where he serves as VP Sales and Support with responsibility for Sales, Marketing, Technical Support, and Customer Support. With nearly two decades in elevator manufacturing, his work has focused on elevator emergency communications—helping contractors implement solutions that meet elevator code requirements while remaining practical to deploy and commission. EmerCom is dedicated to advancing elevator safety through active participation in code development, continuous product innovation, and responsive customer support.

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**Company:** Draka EHC

**Session Title/Topic:** Travel Cables Reimagined: A Journey Through Innovation

**Date & Time:** Tuesday, June 16<sup>th</sup> 3:00pm – 3:50pm

**Description:** An overview of elevator traveling cable evolution and latest trends in innovation, with a focus on developments in communications technology and code adoption.

**Key Learning Objectives:** An overview of elevator traveling cable evolution and latest trends in innovation will be presented with a focus on developments in communications technology and code adoption.

**Audience Level:** Introductory/Intermediate

**Presenter Bio:** Dillard Green is an R&D Product Engineering Manager with 40+ years' experience in wire and cable design and manufacturing focused on the elevator industry. He is responsible for product design and innovation, technical customer support, and product applications for Prysmian Draka EHC's range of products, and develops wiring solutions for unique elevator projects globally.

**CET Credits:** approved by NAEC for CAT/CET/QEI/Safety credit

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**Company:** Venture Elevator

**Session Title/Topic:** ESG (Environmental) — What It Is, Why It Matters, & What to do. Why you need to pay attention and How to Get Marks (When You're Not a Manufacturer)

**Date & Time:** Tuesday, June 16<sup>th</sup> 4:00pm – 4:50pm

**Description:** Session covers ESG fundamentals (Environmental), why companies should pay attention, and practical ways to obtain ESG “marks” for organizations that are not manufacturers.

**Key Learning Objectives:**

- Define ESG (Environmental) in an industry context.
- Explain why ESG is increasingly important to pay attention to.
- Identify practical steps to improve ESG scoring/marks when you are not a manufacturer.

**Presenter Name:** Paul Bentley, Owner, Venture Elevator

Paul's journey in the elevator industry began long before co-founding Venture Elevator with his wife Alex in 2004. His inherent mechanical talent was clear early on, as demonstrated by his first truck rebuild at the age of 15. This aptitude led him to an elevator apprenticeship in Toronto in 1985, where he learned time-honored techniques in high-rise construction. These foundational skills, combined with his relentless drive and customer-centric philosophy of “one hour of work for one hour of pay,” have been key to Venture Elevator's success through the years. As Owner and CEO, Paul's commitment extends to the Canadian Elevator Contractors Association (CECA) and to creating a supportive and positive work environment that characterizes Venture Elevator.

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**Wednesday, June 17, 2026**

**Company:** GAL Manufacturing, a Vantage Company

**Session Title/Topic:** Door Equipment Overview, Design Considerations

**Date & Time:** Wednesday, June 17<sup>th</sup> 10:50am – 11:40am

**Key Learning Objectives:** Product types: benefits of harmonic & linear applications

**Presenter Bio:** Andrew Goodwin, Product Director for Door Equipment at GAL Manufacturing (a Vantage company), Bronx, NY.

Andrew Goodwin is the Product Director for Door Equipment at GAL Manufacturing, a Vantage company, located in the Bronx, NY.

Andrew joined GAL Manufacturing in 2015 as a Mechanical Research Engineer for Door Equipment and moved to lead this group in 2017. In this role, he served as the main designer of the new Linear Door Operator System that was later released as part of the GAL product offering. In 2019, he became manager of the Applications group, where he supervised the design of custom engineered equipment, as well as created the Modernization Team, which focuses on packaged solutions for customers. In 2022, Andrew was promoted to Product Director for Door Equipment, where he leads the Modernization Team and the New Product Development Team.

Andrew holds a Bachelor of Science Degree in Mechanical Engineering from Clemson University as well as a Master of Science Degree in Education from Pace University. Andrew is a member of ASME A17 Hoistway Committee.

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**Company:** Wurtec

**Session Title/Topic:** Two-Way Visual Elevator Communication Systems (Wurcom) for 2019 ASME A17.1/B44 Compliance

**Date & Time:** Wednesday, June 17<sup>th</sup> 4:30pm – 5:20pm

**Description:** Practical overview of two-way visual elevator communication systems and how Wurcom supports compliance for the 2019 ASME A17.1/B44 code requirements, including core system architecture, installation considerations, networking and monitoring pathways, and testing best practices.

**Key Learning Objectives:**

- Review what “two way visual communication” means in the elevator context, why it was added to code, and the functional requirements it creates for design, installation, and ongoing operation.
- Identify the main system components (car operating panel equipment, camera, display, audio, power, connectivity path, monitoring/answering point) and how they work together as a complete compliant solution.

- Compare common connectivity options (cellular, building internet, hybrid) and understand how network design choices impact call setup time, reliability, and inspection outcomes.
- Recognize common failure points (power, bandwidth, firewall rules, camera placement, audio echo, answering point readiness) and apply a simple checklist to prevent failed inspections and reduce callbacks.

**Audience Level:** Intermediate (designed to be accessible to newcomers while still useful for experienced elevator professionals; no software or coding knowledge required)

**Presenter Bio:** Evan Rahey, Product Line Manager for Wurtec.

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## **Thursday, June 18, 2026**

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**Company:** Lift Business Advisors

**Session Title/Topic:** Percentage-of-Completion (POC) Accounting for the Elevator Service Industry

**Date & Time:** Thursday, June 18<sup>th</sup> 11:30pm – 12:20pm

**Description:** Modernization and major repair projects can stretch across months, involve large deposits, fluctuating costs, multiple suppliers, and complex installation timelines. Many elevator contractors struggle to match revenue recognition with actual field performance, which can distort financial statements. This session explains how percentage-of-completion (POC) accounting recognizes revenue based on real progress, how to implement it, and how to avoid common traps that distort financials.

**Presenter Name:** Jeff Eaton; Jessica Hellman

**Presenter Bio:** Jeff Eaton is the President of Lift Business Advisors and has worked in the elevator industry since 1989, with leadership roles at Otis and KONE and experience in acquisitions (33 businesses acquired as part of a team). Jessica Hellman joined Lift Business Advisors in 2017 and supports owners through the selling process; she has been involved in 40+ deals.